

Posted Wednesday 12 August 2009, by Brett Winterford

## Excom launches Green IT procurement course

### Canberra warms to Green IT.

Excom Education has announced plans to launch a fourth stream of Go Green IT courses after selling out its first session.

Excom CEO Jim Watson told *iTnews* the training company is planning a one day course around how to include Green IT requirements in procurement guidelines after a positive seminar in Canberra yesterday.

Excom Education has already launched a one day course called '*Green IT Fundamentals*', priced at \$1195, which is an entry level look at best practices and principles around developing a Green IT strategy. It also offers students a benchmark and baseline they should work from to develop such a strategy.

The first of these courses, held in Canberra, was over-subscribed with 100 attendees. By September, Excom has announced it will offer a two day course on *Green IT Design and Implementation*, which is a more practical look at developing a business case for Green ICT investment, project planning and monitoring the effectiveness of the process. This course was priced at \$2295.

Excom also plans to offer an \$1195, one-day course which trains students on how to evaluate the 100-plus software solutions on the market that deal with carbon emissions management, developing a business case for buying such a package and how to manage carbon output.

By November, Watson expects to offer a course around fitting Green IT requirements into procurement guidelines. "Already we see Federal Government agencies and commercial operators including 'green' language in their Requests for Tender," he said.

"We can really sense that people have realised Green IT is here to stay. There is an excitement at customer level and at vendor level. Software vendors see it as a potential revenue source. Most of the vendors at our seminars so far are going to follow this up with their own people and partner channel."

Watson said the courses were vendor agnostic and 'totally unbiased' in their approach.

"To our knowledge, we are offering the first commercial, instructor-led programs in the world around green IT," he said.

Source: <http://www.itnews.com.au/News/152666,excom-launches-green-it-procurement-course.aspx>